



Briefing on the Revision to the Consolidated Earnings Forecast for the Fiscal Year Ending March 2026 (Announced on 28 November 2025)

Datasection Inc.
30 November 2025
Securities Code: 3905

Revised Earnings Forecast Figures

Revised Consolidated Earnings Forecast
for FY2026

- In response to a request from a major customer expected to utilize our AI data centre services for the First Project (hereinafter, the “Customer”) to expand their service allocation, we have revised the opening plan and changed the expected completion schedule from September 2025 to December 2025.
- The Customer has also requested flexible arrangements regarding the service commencement timing, as well as the early provision of additional GPU server allocation. In collaboration with our partners, we plan to provide AI compute resources to the Customer through “TAIZA,” and expect approximately JPY 4 billion in monthly revenue starting from October 2025.
- However, due to profit-sharing with our partners, the profit margin is expected to be lower compared to the provision of computing resources owned solely by our Company.
- Due to advance investments to support expansion of future projects following the First Project, as well as opportunities in the prospective pipeline (approximately an additional JPY 1 billion compared to the previous announcement), the profit margin is projected to fall below the initially assumed level.

*Revenue from the Second Project, the CUDO transaction in the United Kingdom, and other M&A initiatives are not included in this forecast. We will revise our earnings forecast in a timely manner when reasonable figures become available for these pipelines.

(Unit: Million of JPY)	Revised Earnings Forecast for the Current Fiscal Year	Earnings forecast for the Current Fiscal Year (Announced on 16 July 2025)			Results for the Previous Fiscal Year (Fiscal Year Ended March 2025)		
		Amount	Difference (Amount)	Difference (%)	Amount	Difference (Amount)	Difference (%)
Net sales	34,810	16,419	+ 18,390	+112.0%	2,942	+31,867	+1,083.0%
Operating profit	509	3,173	▲2,663	▲83.9%	▲496	+1,005	-
Adjusted EBITDA*	3,672	8,554	▲4,881	▲57.1%	▲169	+3,842	-
Ordinary profit	178	2,511	▲2,333	▲92.9%	▲613	+792	-
Profit attributable to owners of parent	47	2,048	▲2,001	▲97.7%	▲654	+702	-
Earnings per Share	1.60	92.70	-	-	▲37.40	-	-

* Adjusted EBITDA: operating profit + depreciation + amortization of intangible assets + stock-based compensation expenses + M&A-related expenses

Key takeaway from this revised earnings forecast is that the revenue outlook for the current fiscal year has been raised by more than twofold, reflecting accelerated demand and enhanced mid- to long-term earning capability driven by an expansion of contracted projects and a further strengthening of the customer pipeline. Moreover, for high-growth technology companies, the Price-to-Sales Ratio (PSR) is often adopted as a key valuation metric.

The Company is currently in a phase of rapid business expansion, where upfront investments are temporarily weighing on profit margins. This, however, is a common industry-wide trend.

Short-term Margin Pressure:

1. Timing shift in revenue recognition due to client-requested scope changes

We received a request from one of our major clients to expand the cluster capacity.

As a result, a portion of revenue that had been scheduled for recognition in the current period has shifted to a later period, creating a temporary impact on profitability. Importantly, the order volume remains unchanged.

As our project portfolio continues to grow, the impact of timing changes in a single project from any one client will diminish over time.

2. Two Major Projects Driving Strategic Investments

As reflected in our pipeline, we have secured a portfolio of high-quality, large-scale opportunities, including two flagship projects in Australia and Asia.

The upfront investments required to win and advance these projects have temporarily pressured near-term profitability.

However, these investments establish a solid foundation for further upward revisions to revenue expectations in FY2026 and significantly reinforce our long-term growth prospects.



AI Customer Acquisition

- **Barriers to Acquiring AI Customers**
Top-tier global AI customers demand long-term support and highly reliable technology, creating significant competitive barriers to entry.
- **Highly Reliable Delivery Capability**
We have successfully delivered results while addressing complex and rapidly evolving customer requirements.



Data Centres (Secured Power Capacity)

- **Securing power supply as a critical infrastructure constraint**
Megawatt-level power supply has become the primary bottleneck globally in scaling AI compute capacity.
- **Securing Power Capacity Domestically and Internationally**
We have secured 30MW of power capacity in Japan and 160MW in Australia on a phased basis. We expect up to 60MW to be available within this fiscal year, enabling the operation of approximately 30,000 GPUs.



Securing GPU Supply

- **Securing Leading-Edge GPUs at Scale**
Securing NVIDIA allocations has become a major constraint for building large-scale clusters, creating supply-side barriers to entry.
- **Capability to Deliver Large-Scale GPU Clusters**
Through strategic partnerships, we have already secured 5,000 GPUs, and we plan to announce the procurement of an additional 10,000 GPUs in the near term.

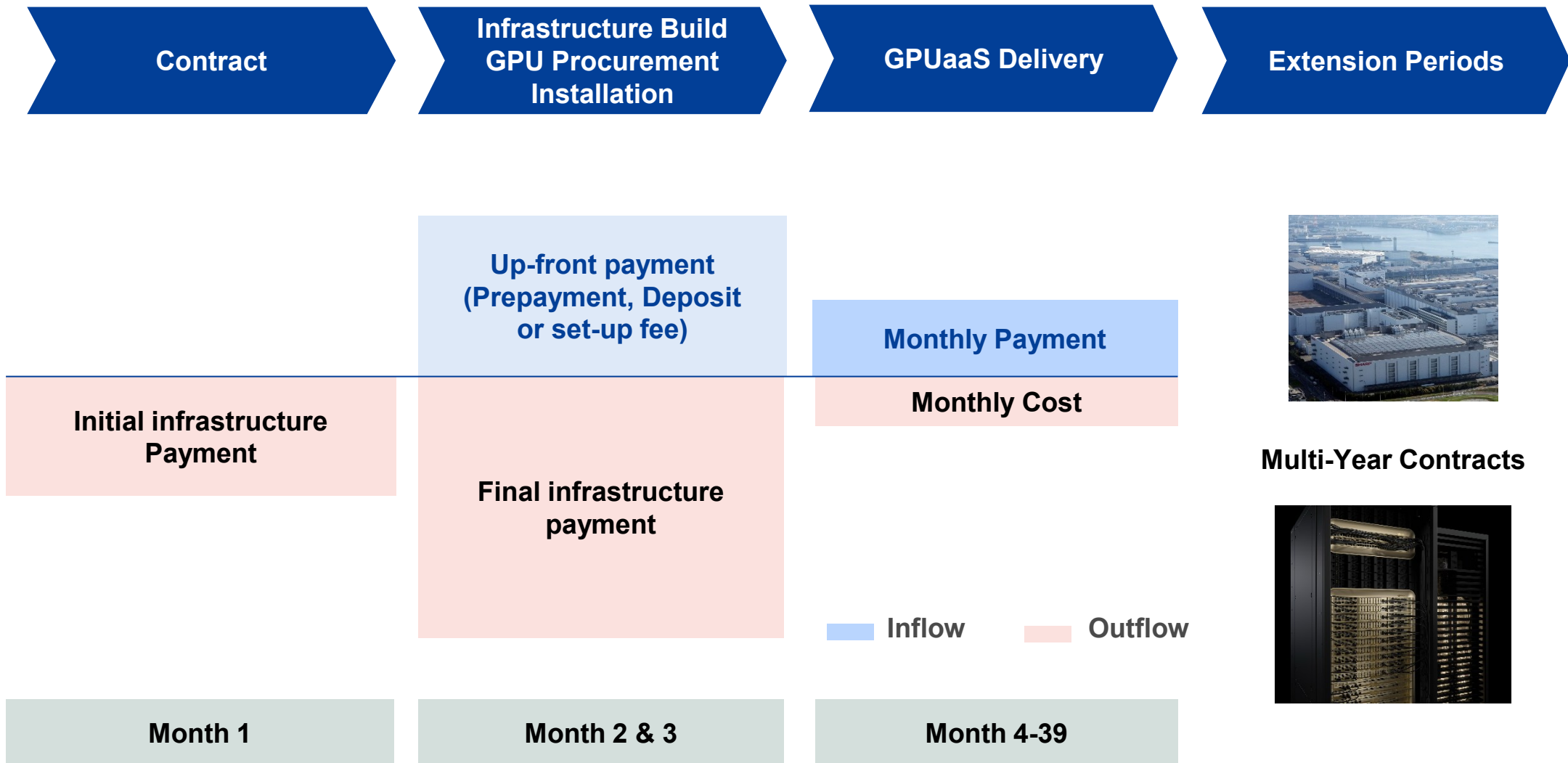


Capital Expenditure

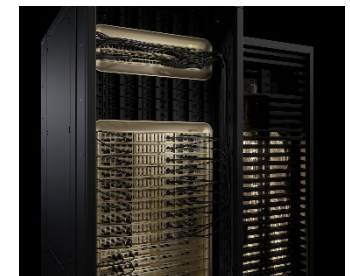
- **Significant Capital Expenditures**
Building large-scale GPU clusters and data centers requires substantial upfront investment and long-term capital commitments.
- **Strengthening Capital for Business Expansion**
Recent equity financing has accelerated GPU procurement and secured the capital required for upcoming large-scale projects.

Initial 3-year Contract Term

+2-year Extensions



Multi-Year Contracts



Asset Value Recovery

Projection for a 5,000-Unit B200 GPU Cluster

- NVIDIA B200 GPU deployments
- Contract Value: Approx. JPY 60 billion over a 3-year utilization term
- GPU Procurement Cost: Approx. USD 272 million (\approx JPY 42 billion)
- Contract Term: 3-year base contract with +2-year extension options
- Residual Value After 3 Years: up to 30% of initial asset value
- Profitability: High-margin business model

Approx. JPY 20 billion

ARR

up to 80%

**Expected Project
EBITDA Margin**



- Amid a global surge in demand for GPUs, competition to secure GPUs has intensified further. Meanwhile, Japanese companies have fallen behind in this competition, and the development of domestic AI infrastructure has yet to deliver the expected results.
- As the only Japanese company currently advancing the development of a large-scale AI cluster, we are securing a substantial volume of GPUs, ensuring stable power supply, and acquiring customers on a global basis.
- As a “neo-cloud” company, we have already established a leading position in the Asia-Pacific region and are steadily executing our project.
- We are advancing the deployment of B200/300 and GB200/300 within our project pipeline for the current and next fiscal years. However, due to the various factors required to build AI infrastructure, only a limited number of Japanese companies, including our own, are currently capable of constructing large-scale AI clusters. Through our partnership strategy with suppliers, we have secured overwhelming GPU procurement capability among Japanese companies.
- “TAIZA,” which enables the operation of large-scale clusters, is further driving our competitive advantage in the industry. Following testing by global customers, “TAIZA” has received strong evaluations.

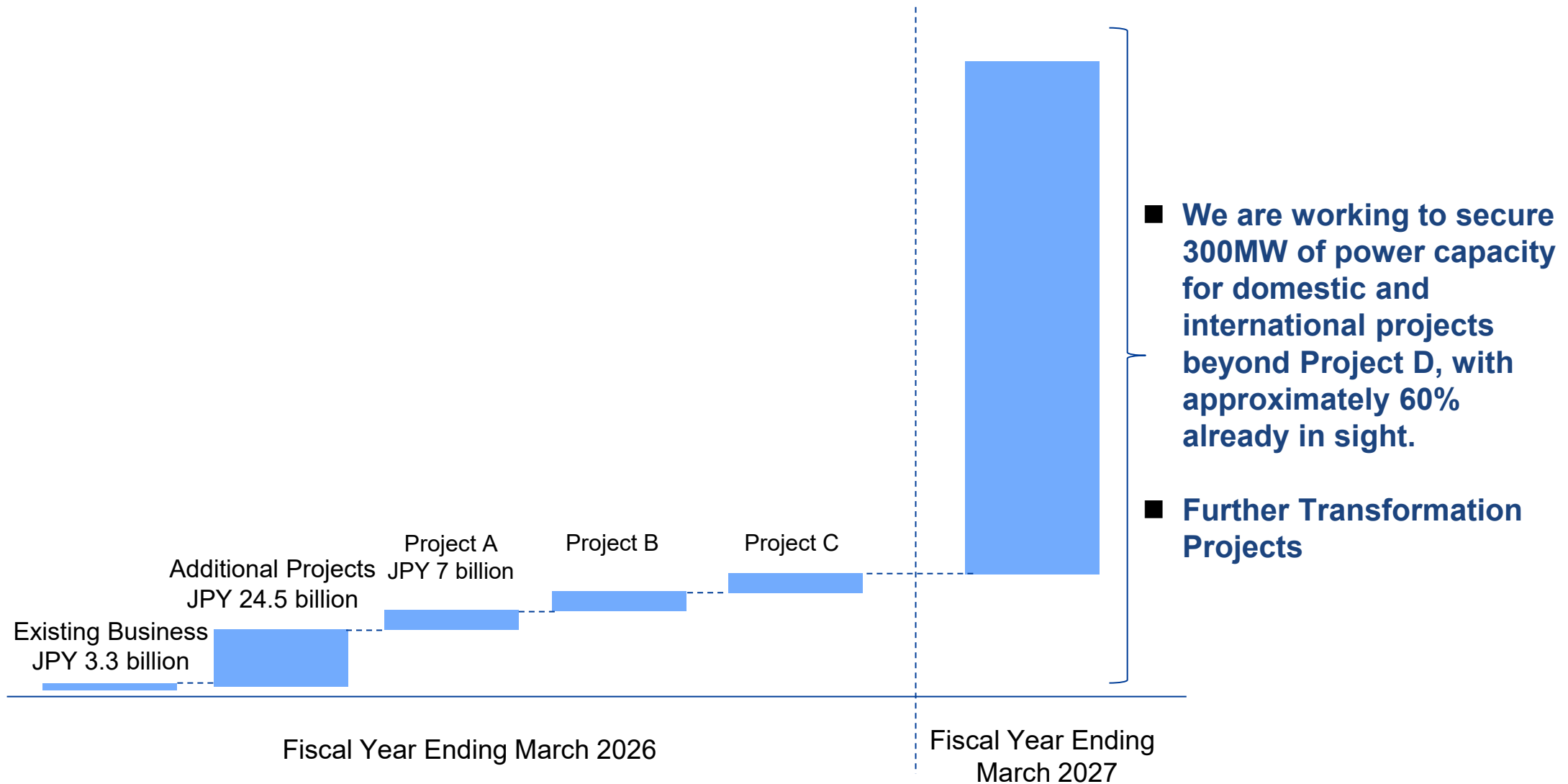
In a unique geopolitical environment, building a world-class AI infrastructure in Japan will help reduce the country's digital deficit and accelerate economic growth across all sectors.

- Revenue from the AI data centre businesses began to be recorded in September 2025 (GPU clusters were added sequentially from mid-September, generating approximately JPY 320 million in revenue for the month.)
- Full-scale GPU operations commenced, and in October 2025 alone, the AI data centre businesses generated approximately JPY 4 billion in revenue.
- Cumulative revenues through October have exceeded the monthly projections for this fiscal year's performance forecast.
- GPU deployment will continue to expand from November onward, with more than 20,000 units expected to be in operation within the fiscal year.
- Driven by strong customer demand, we are accelerating efforts to secure power supply both in Japan and overseas, including the execution of data centre site contracts.
- We plan to advance large-scale deployments of B200, B300, and GB200/300 GPUs, aiming to build an AI supercluster.

Among the projects listed below, Projects A and B are already contracted, while Projects C and beyond represent anticipated projects for 2025 and 2026.

- Project A: 5,000 units x B200, Japan (Included in the current fiscal year forecast)
- Project B: 10,000 units x B200/B300, Australia (To be expanded in phases up to 30,000 units)
- Project C: 5,000 units x B300, Location under discussion
- Project D: 70,000 units x GB200/300 (Approx. 1,000 racks' scale)
- Project E: 100,000 units x GB200/300 (Approx. 1,500 racks' scale)
- Project F: 30,000 units x B300, Location under discussion
- Project G: 5,000 units x B200, Japan
- Project H: 5,000 units x B200, Japan
- Others

Revenue Milestones Driven by Scaling GPU Clusters

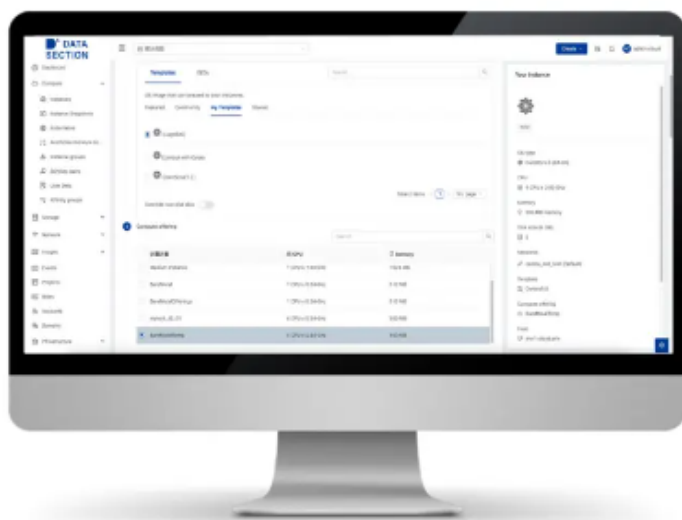


- As of 30 November 2025, TAIZA operates 7,820 GPUs.
- It will scale up progressively in accordance with project progress, with more than 20,000 GPUs expected within the fiscal year.

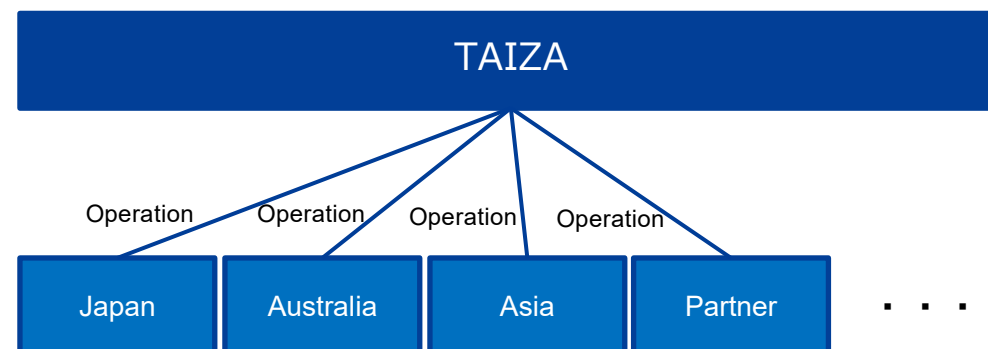
GPUs Operated by TAIZA

7,820 GPU

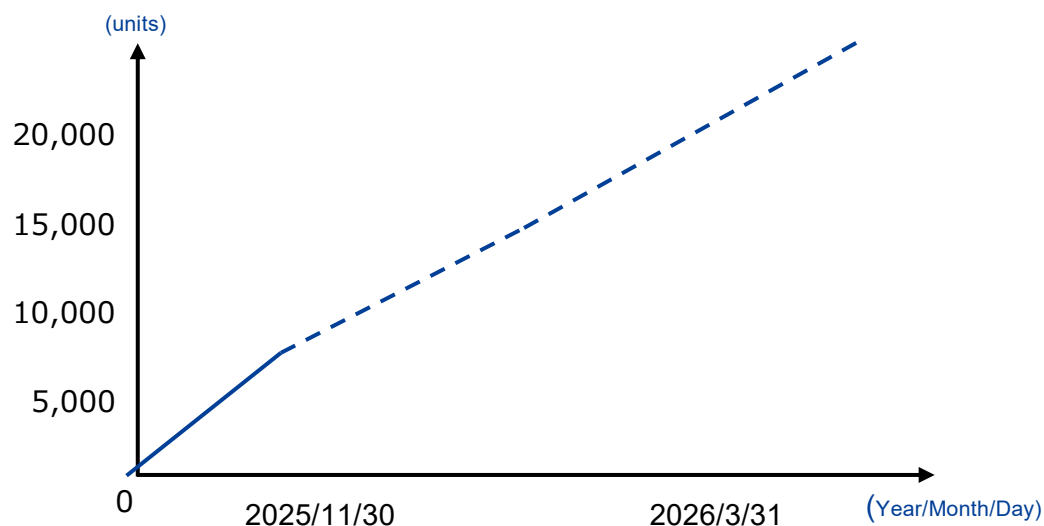
(As of 30 November 2025)



This shows the current number of GPUs operated by Datasection's cloud stack, "TAIZA." The figures are updated regularly in accordance with the number of GPUs in operation.



TAIZA GPU Operation Trend



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- The contents contained herein are prepared based on generally recognized economic, social and other conditions as well as certain assumptions that we have judged to be reasonable, but may be subject to change without notice due to changes in the business environment or other reasons.
- The materials and information provided in this document include so-called "forward-looking statements." They are based on current estimates, forecasts, and assumptions that involve risks and entail uncertainties that could cause results to differ materially from those in the statements.
- These risks and uncertainties include general industry and market conditions, and general domestic and global economic conditions such as interest rate and currency exchange fluctuations.
- The above earnings forecasts are based on management's assumptions in light of the information currently available to it and involve risks and uncertainties, and are not intended as a guarantee that they will be achieved. Therefore, investors are advised not to make investment decisions by solely relying on these forecasts.